



Thank you for choosing Mr. John for your upcoming portable restroom needs. We look forward to getting to know you and building a relationship with you. We are sending you this Welcome Packet so that you have every resource you need to get the most out of your relationship with Mr. John.

## EXPERIENCE

Established in 1964, Mr. John is a family owned and operated business. We employ more than 70 people with a combined 500+ years of industry experience. We are the market leader and largest portable restroom operator in Western PA, with 5,000 portable units and more than [1,076,848] services completed since 2010.

## QUALITY

We are passionate about our work and delivering reliable service to our customers, every time. Quality makes a difference and we employ systems that our competitors do not provide:

- Portable toilet disinfecting system utilizes a hospital grade disinfectant from Ecolab, with independent lab results as follow:
  - Reduction in bacteria by 56% over traditional cleaning methods
  - Reduction in mold by 132% over traditional cleaning methods (Lab results for traditional cleaning increased mold by 84% from brush transferring mold from one surface to another)
  - Kills bacteria that causes odor
  - Kills mold and inhibits mold from growing
- Quality Assurance- trained and experienced supervisors perform regular QA spot checks on portable toilet service. This information is tracked and used to evaluate and coach service drivers to ensure quality.

## HEALTH & SAFETY

Mr. John's commitment to health and safety is a top priority, and a fundamental part of everything we do. It is the right of every employee to expect a safe work environment, and an emphasis on health and safety helps make that a reality. This commitment defines our company culture and manifests itself in many ways, including care for equipment, customers, and each other.

- Portable Sanitation Association International, Health & Safety certified employees.
- Dedicated full time Safety Director
- Certified PA State Workplace Safety Committee
- Teamsters' Local Union No. 341

## VALUE

Mr. John provides the value you are striving for by combining quality, service, and pricing. Our organizations are aligned in our commitments to relationships, teamwork, and innovation, to create the highest levels of customer satisfaction.

Thank you,  
From all of us at Mr. John